

JOCHEN SCHLAPP

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CURRENT POSITION

Associate Professor of Operations and Technology Management
FRANKFURT SCHOOL OF FINANCE AND MANAGEMENT
AUG 2018 -

PREVIOUS POSITIONS

NORMA Group Associate Professor
FRANKFURT SCHOOL OF FINANCE AND MANAGEMENT
AUG 2018 - DEC 2023

Visiting Scholar, Technology and Operations Management
INSEAD FONTAINEBLEAU
JAN 2016 - AUG 2017

Assistant Professor of Operations Management
BUSINESS SCHOOL, UNIVERSITY OF MANNHEIM
FEB 2015 - JUL 2018

Visiting Researcher
INSEAD FONTAINEBLEAU
APR - MAY 2014

Research Assistant
BUSINESS SCHOOL, UNIVERSITY OF MANNHEIM
AUG 2010 - JAN 2015

EDUCATION

Habilitation in Business Administration (Venia Legendi)
Thesis: Innovative Products and their Impact on Operations
BUSINESS SCHOOL, UNIVERSITY OF MANNHEIM
FEB 2015 - MAY 2018

EDUCATION (CONTINUED)

Doctoral Studies in Business Administration (Dr. rer. pol.)

Dissertation: Three Essays on Product Management

BUSINESS SCHOOL, UNIVERSITY OF MANNHEIM

AUG 2010 – JUL 2014

Master of Philosophy in Management Science and Operations (M.Phil.)

JUDGE BUSINESS SCHOOL, UNIVERSITY OF CAMBRIDGE

OCT 2009 – SEP 2010

Bachelor of Science in Industrial Engineering (B.Sc.)

Major in Mechanical Engineering

TECHNICAL UNIVERSITY OF DARMSTADT

OCT 2006 – SEP 2009

PUBLISHED AND FORTHCOMING PAPERS

Delegated Concept Testing in New Product Development (with Gerrit Schumacher),
Operations Research, 2022, 70(5), 2732–2748.

- Winner, INFORMS TIMES Best Working Paper Award, Oct 2021.
- INFORMS TIMES Paper of the Month, Apr 2024.

Inventory Timing: How to Serve a Stochastic Season (with Moritz Fleischmann and Danja Sonntag),
Production and Operations Management, 2022, 31(7), 2891–2906.

Sourcing Innovation: Integrated System or Individual Components? (with Zhi Chen and Jürgen Mihm),
Manufacturing & Service Operations Management, 2022, 24(2), 1056–1073.

- Honorable Mention, POMS-HK Best Student Paper Competition (POMS), May 2019 (Z. Chen).

Sourcing Innovation: On Feedback in Contests (with Jürgen Mihm),
Management Science, 2019, 65(2), 559–576.

- Winner, INFORMS TIMES Best Paper Award, Oct 2024.

Multi-Product Inventory Management under Customer Substitution and Capacity Restrictions (with Moritz Fleischmann),
Operations Research, 2018, 66(3), 740–747.

Resource Allocation Decisions under Imperfect Evaluation and Organizational Dynamics (with Nektarios Oraopoulos and Vincent Mak)
Management Science, 2015, 61(9), 2139–2159.

- Runner-Up, Best Student Paper Award, College of Product Innovation and Technology Management (POMS), Oct 2015.
- Third Prize, Best Paper Award “Innovation Management”, Strasczeg Institute for Innovation & Entrepreneurship (EBS Business School), Nov 2015.

OTHER PUBLICATIONS

Effizienter Forschen (with Nektarios Oraopoulos and Vincent Mak),
Harvard Business Manager, 07/2015, 10–11.

PAPERS UNDER REVIEW AND IN PROCESS

Sourcing Innovation: When to Own and When to Control your Supplier (with Zhi Chen and Jürgen Mihm).

Major Revision at Manufacturing & Service Operations Management.

Composing New Product Development Portfolios with Internal and External Projects (with Hossein Nikpayam and Moritz Fleischmann).

Major Revision at Management Science.

Delegated Innovation Scouting when Success is Rare: A Behavioral Investigation (with Mirko Kremer).

Reject & Resubmit at Management Science.

- Second Place, INFORMS BOM Best Working Paper Competition, Oct 2024.

Shopping Lists: An Optimal Mechanism for Innovation Scouting (with Nektarios Oraopoulos).

Optimal Stochastic Feedback in Contests (with Jürgen Mihm and Hossein Nikpayam).

Technology Contests (with Jussi Keppo and Jürgen Mihm).

Managing Exploration in Turbulent Environments (with Ioannis Fragkos, Mirko Kremer and Fabian Sting).

Alleviating Information Asymmetry in R&D Project Management (with Nektarios Oraopoulos, Niyazi Taneri and Özge Tuncel).

Competitions for Resources (with Ronald Klingebiel).

COURSES TAUGHT

EXECUTIVE EDUCATION PROGRAMS

- *Managing Operations and the Value Chain* (Almarai)
- *Business Development through Strategy and Innovation* (Elm)
- *Developing New Business through Operations* (video course)

COURSES OFFERED AT FRANKFURT SCHOOL

- *Disruptive Business Models* (Core, MDAM)
2022 –
- *New Product Development* (Elective, MBA; Core, MCPR)
2019 –

COURSES TAUGHT (CONTINUED)

- *Innovation Management* (Core, Executive MBA; Core, MiM)
2018 -
- *Operations Strategy* (Exec Ed; Elective, MiM)
2019 -

COURSES OFFERED AT UNIVERSITY OF MANNHEIM

- *Operations & Supply Chain Management* (Core, Executive MBA)
2018
- *Supply Chain Management* (Core, MBA)
2017
- *Technology & Operations Strategy* (Elective, MMM)
2016 - 2018
- *Innovation Management & Operations* (Elective, MMM)
2015 - 2018
- *Inventory Management* (Elective, MMM)
2014 - 2016
- *Linear Algebra* (Core, B.Sc.)
2010 - 2014

UNIVERSITY AND DEPARTMENT SERVICE

Search Committee Vice President Academic Affairs (Dean), Elected Faculty Representative

FRANKFURT SCHOOL OF FINANCE AND MANAGEMENT
2023

Academic Director, BSc in Computational Business Analytics

FRANKFURT SCHOOL OF FINANCE AND MANAGEMENT
2020 -

Curriculum Committee Undergraduate Programs

FRANKFURT SCHOOL OF FINANCE AND MANAGEMENT
2020 -

Faculty Board (Elected)

BUSINESS SCHOOL, UNIVERSITY OF MANNHEIM
2015 - 2018

HONORS, AWARDS AND DISTINCTIONS

Winner, INFORMS TIMES Best Paper Award

TECHNOLOGY, INNOVATION MANAGEMENT & ENTREPRENEURSHIP SECTION, INFORMS
OCT 2024

HONORS, AWARDS AND DISTINCTIONS (CONTINUED)

Second Place, INFORMS BOM Best Working Paper Award
BEHAVIORAL OPERATIONS MANAGEMENT SECTION, INFORMS
OCT 2024

Recognition as INFORMS Senior Member
INFORMS
SEP 2024

M&SOM Meritorious Service Award 2022, 2023
INFORMS
APR 2023, APR 2024

Winner, INFORMS TIMES Best Working Paper Award
TECHNOLOGY, INNOVATION MANAGEMENT & ENTREPRENEURSHIP SECTION, INFORMS
OCT 2021

Management Science Distinguished Service Award 2021, 2022, 2024
INFORMS
SEP 2021, NOV 2022, OCT 2024

Third Prize, Best Paper Award "Innovation Management"
STRASCHEG INSTITUTE FOR INNOVATION & ENTREPRENEURSHIP, EBS BUSINESS SCHOOL
NOV 2015

Runner-Up, Best Student Paper Award
COLLEGE OF PRODUCT INNOVATION AND TECHNOLOGY MANAGEMENT, POMS
OCT 2015

M.Phil. Distinction Standard
JUDGE BUSINESS SCHOOL, UNIVERSITY OF CAMBRIDGE
JUL 2010

Best Graduate Award "Industrial Engineering"
TECHNICAL UNIVERSITY OF DARMSTADT
SEP 2009

PROFESSIONAL ACTIVITIES

PROFESSIONAL SOCIETIES

Vice Chair (elected)
TECHNOLOGY, INNOVATION MANAGEMENT & ENTREPRENEURSHIP SECTION, INFORMS
2024 - 2026

Co-Chair, POMS PITM Best Student Paper Award
COLLEGE OF PRODUCT INNOVATION & TECHNOLOGY MANAGEMENT, POMS
2022

PROFESSIONAL ACTIVITIES (CONTINUED)

Chair, INFORMS TIMES Best Working Paper Award

TECHNOLOGY, INNOVATION MANAGEMENT & ENTREPRENEURSHIP SECTION, INFORMS
2018 - 2019

Board Member at Large

TECHNOLOGY, INNOVATION MANAGEMENT & ENTREPRENEURSHIP SECTION, INFORMS
2017 - 2019

EDITORIAL POSITIONS

Information Systems Research (Special Issue on Analytical Creativity)

AD HOC REVIEWER

*ACM Conference on Economics and Computation, Management Science, Managerial
and Decision Economics, Manufacturing & Services Operations Management,
Operations Research, Production and Operations Management*

DFG grants

Referee for TIE SIG Track, MSOM Conference 2023, 2024

Referee for INFORMS BOMS Best Working Paper Competition 2024

Judge for INFORMS TIMES Best Working Paper Award 2022, 2023

Judge for INFORMS TIMES Best Paper Award 2022

OUTREACH

Mercator Science-Policy Fellowship Program, Zukunft durch Industrie

DISSERTATION COMMITTEES

Hossein Nikpayam (UNIVERSITY OF MANNHEIM, 2022; Post-Doc ESMT Berlin)

Daniel Lütkemeyer (EBS BUSINESS SCHOOL, 2021; CAPGEMINI INVENT)

Zhi Chen (INSEAD, 2020; ASSISTANT PROFESSOR NUS)

Andreas Gernert (EBS BUSINESS SCHOOL, 2019; POST-DOC INSEAD)

Michael Westerburg (UNIVERSITY OF MANNHEIM, 2018; OBI GROUP)

SELECTED CONFERENCES AND INVITED PRESENTATIONS

EXECUTIVE TALKS

*AI Forum AUDI, Managementkreis Lieferketten-Performance (2024), Zukunft durch
Industrie (2021)*

SELECTED CONFERENCES AND INVITED PRESENTATIONS (CONTINUED)

INVITED PRESENTATIONS

European Workshop on Market Design (2023), TU Munich Digital Technologies in Operations Management Workshop, HEC Paris (2022), INFORMS TIMES Best Working Paper Award Ceremony, University of Cologne, National University of Singapore (2021), European TOM Seminar Series (2020), HU Berlin (2019), University of Cologne, German Graduate School of Management and Law, University of Luxembourg (2018), Frankfurt School of Finance and Management, Technical University of Munich (2017), EBS Business School (2016), SIIE Colloquium EBS Business School, POMS PITM Mini-Conference, German Graduate School of Management and Law, Frankfurt School of Finance and Management (2015), University of Cambridge, Insead, University of Cambridge, Kühne Logistics University (2014)

CONFERENCE PRESENTATIONS

INFORMS (2024), INFORMS, INFORMS Healthcare Conference, POMS (2021), INFORMS (2020), INFORMS (2019), INFORMS (2018), INFORMS, POMS (2017), OR, POMS (2016), Darden & Cambridge Judge Entrepreneurship and Innovation Research Conference (2015), OR (2014), EURO, MSOM (2013), POMS World Conference (2012)